

SEP 28 2020

Approved

REQUEST FOR AGENDA PLACEMENT FORM

Submission Deadline - Tuesday, 12:00 PM before Court Dates

SUBMITTED BY: Ralph McBroom
TODAY'S DATE: September 22, 2020

DEPARTMENT: Purchasing

DEPARTMENT HEAD: Ralph McBroom

REQUESTED AGENDA DATE: September 28, 2020

SPECIFIC AGENDA WORDING: Consideration of the purchase of LUCAS Chest Compression System from Stryker in the amount of \$448,157.88.

PERSON(S) TO PRESENT ITEM: Ralph McBroom C.P.M.

SUPPORT MATERIAL: (See attached)

TIME: 5 min	ACTION ITEM: X
(Anticipated number of minutes needed to discuss item)	WORKSHOP
	CONSENT:
	EXECUTIVE:

STAFF NOTICE:

COUNTY ATTORNEY: X	IT DEPARTMENT:
AUDITOR:	PURCHASING DEPARTMENT:
PERSONNEL:	PUBLIC WORKS:
BUDGET COORDINATOR:	OTHER:

*****This Section to be completed by County Judge's Office*****

ASSIGNED AGENDA DATE: _____

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE _____

COURT MEMBER APPROVAL _____ Date _____



August 25, 2020

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- ★ New LUCAS® chest compression system ★
- TrueCPR™ coaching devices
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELISM (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.NET® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe SolutionSM Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS video laryngoscope
- McGRATH MAC disposable laryngoscope blades
- McGRATH X Blade™

Stryker does not authorize any third-parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,

Matt Van Der Wende, Senior Director, Americas Sales

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GDR 3321967_L



Johnson County ESD 1

Quote Number: 10213433

Remit to: **Stryker Medical**

Version: 1
Prepared For: Prospect Account
Attn:

P.O. Box 93308
Chicago, IL 60673-3308
Rep: Gary Montana
Email: gary.montana@stryker.com
Phone Number: (817) 846-0415

Quote Date: 07/27/2020

Expiration Date: 12/15/2020

Delivery Address

End User - Shipping - Billing

Bill To Account

Name: Prospect Account

Name: Prospect Account

Name: Prospect Account

Account #:

Account #:

Account #:

Address:

Address:

Address:

Illinois

Illinois

Illinois

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	29	\$13,275.80	\$384,998.20
2.0	11576-000060	LUCAS Desk-Top Battery Charger	29	\$1,012.70	\$29,368.30
3.0	11576-000071	LUCAS External Power Supply	29	\$320.62	\$9,297.98
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	29	\$619.10	\$17,953.90
5.0	11576-000046	LUCAS Disposable Suction Cup (3 pack)	29	\$121.36	\$3,519.44
6.0	11576-000089	LUCAS Grip Tape for Slim Back Plate	29	\$24.60	\$713.40
7.0	21576-000074	LUCAS Stabilization Strap	29	\$79.54	\$2,306.66
Equipment Total:					\$448,157.88

Price Totals:

Grand Total: \$448,157.88

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.